Project Preparation

Student's Name

Institutional Affiliation

SCS 100 6-2 ASSIGNMENT

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6-2 Assignment: Project Preparation

Representation of Individuals and Groups

**Target Audiences** 

Advertisements are crafted to appeal to specific demographic groups. For example, a

luxury car ad might target affluent adults by depicting professional success and exclusivity. In

contrast, a family car ad might focus on safety and space, appealing to parents with young

children (Chisholm, 2013).

**Portrayal and Implicit Messages** 

Advertisements often convey implicit messages by portraying individuals. For instance,

an ad featuring a woman in a leadership role in a tech company sends a progressive message

about gender roles, challenging traditional stereotypes and promoting gender equality in STEM

fields.

Culture

**Stereotyped Group Behavior** 

Ads may depict certain behaviors that reflect or reinforce societal stereotypes. A typical

example is the portrayal of teenagers as rebellious or carefree, which could broadly influence

perceptions of youth behavior (Ward & Grower, 2020). These portrayals can affect viewer

perceptions, potentially reinforcing negative stereotypes or breaking down barriers by presenting

counter-stereotypical behaviors.

**Example.** A fast-food advertisement showing only younger individuals enjoying junk

food might inadvertently associate unhealthy eating habits solely with younger demographics.

**Cultural Representation** 

How advertisements represent culture can reveal much about societal norms and values. For example, ads that showcase multicultural gatherings during festivals like Christmas or Diwali promote inclusiveness and cultural diversity. It is crucial to identify whether these ads perpetuate cultural stereotypes or foster a broader understanding and acceptance of different cultures (Eisend et al., 2023).

### **Ethical Issues in Social Sciences and Advertising**

It is vital to analyze whether advertisements confirm biases or rely on stereotypes. Ads that challenge societal norms and promote social change can profoundly impact public opinion and behavior (Ferrell et al., 2019). The necessity of inclusive and unbiased ads cannot be overstated in a diverse world. Ethical advertising practices should respect all individuals and avoid perpetuating harmful stereotypes.

Examining advertisements through social science lenses reveals their profound influence on societal perceptions and behaviors. As the definition of liberal arts has evolved to incorporate a broader understanding of cultural and societal dynamics, so has the analysis of media like advertising. This analysis helps underscore the importance of ethical considerations in media production and the role of advertising in shaping, reflecting, and sometimes challenging societal norms and values. This approach enriches students' academic perspectives and prepares them to critically engage with media in an informed, ethical, and socially responsible way.

# **Social Science Questions**

### Question

"How do representations of gender and family roles in contemporary advertisements influence societal norms and individual gender identity formation?"

This question explores the profound impact that media portrayal can have on individual identity and societal gender roles. It goes beyond the surface to investigate how repeated themes in advertising contribute to shaping social norms, especially concerning gender.

# **Developing the Research Question Using Social Science Perspectives**

To frame this question, I employed concepts from sociology and psychology.

Sociological theories on the role of media in society and psychological theories on identity formation were instrumental. For instance, Bandura's social learning theory suggests that individuals acquire behavioral norms through their environment, prominently through media such as advertisements.

### **Significant Developments Influencing the Research Question**

The broadening of the liberal arts definition to include an integrated approach to social sciences has significantly influenced the framing of this question. This expansion recognizes the interconnectedness of societal issues and encourages a multidisciplinary research approach.

### **Example of a Significant Development**

The rise of gender studies has reshaped many social science perspectives, emphasizing the need for media to portray more diverse and inclusive representations of gender and family (Mihelj & Jiménez-Martínez, 2021). This shift responds to the increasing societal demand for media that reflects real-world diversity.

#### **Influence of Personal Beliefs and Values**

My values around diversity and inclusion deeply influence my analysis of advertisements. I tend to scrutinize ads for portraying gender roles and cultural diversity, reflecting my belief in equality and representation (Joyce et al., 2021). For example, I might focus more on ads challenging or perpetuating gender stereotypes. Someone with different

values, perhaps more conservative, might view the same advertisements as traditional or normative rather than problematic.

## **Using Social Science Perspectives for Daily Information Processing**

Social science perspectives, particularly from sociology and political science, are instrumental in understanding the broader implications of advertisements (Santoniccolo et al., 2023). For instance, a political science approach helps dissect ads' messaging around political issues or corporate governance, providing insights into a company's stance on societal issues.

### **Impact of Social Science on Personal and Community Life**

Using social science perspectives enhances my critical thinking skills and informs my interactions within the community. Understanding sociological theories, for example, can help navigate and address community issues such as inequality or integration.

Applying these perspectives can foster greater empathy and effectiveness in community initiatives, leading to more inclusive approaches to solving local problems.

### **Understanding Global Issues Through Social Science**

The knowledge gained from the social sciences is crucial in addressing global challenges. By understanding the various factors influencing human behavior, social scientists can offer valuable insights into global issues such as migration, climate change, and international conflicts.

The social sciences provide tools to analyze and respond to international crises, offering frameworks that consider the cultural, economic, and political dimensions essential for comprehensive global strategies (Bardosh et al., 2020).

Reflecting on how social sciences influence our understanding of advertisements and broader societal issues highlights the importance of a multidisciplinary approach in education and social analysis. The evolution of liberal arts to include broader social science perspectives

enriches our understanding and equips us with the tools necessary for navigating and contributing to a complex, interconnected world. This educational approach fosters academic growth and deeper societal engagement and awareness.

### **Conclusion**

This comprehensive analysis of advertisements using social science perspectives reveals the media's significant role in shaping societal norms and individual identities. By critically examining how ads portray gender, culture, and ethics, we gain insights into the broader societal impacts, highlighting the necessity for ethical advertising practices and informed media consumption in a diverse society.

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